



ESAB Welding &
Cutting Products

DATE: November 15, 2006
TO: Authorized ESAB Welding and Cutting Products Distributors
FROM: Mark Elender, Senior Vice-President of Sales and Marketing
SUBJECT: January 1, 2007 Price Increase on Aluminum Filler Metals

Due to increasing costs to produce aluminum wire driven by increases in aluminum rod, energy, and freight, ESAB is implementing a \$.13 per pound price increase on all aluminum filler metals effective with shipments on or after January 1, 2007.

While we are carefully watching our costs to produce and deliver these filler metals, our top priority continues to be providing the highest quality product to you at competitive prices.

We will not reprint the price book as part of this price change. We will continue to carefully monitor the aluminum market to coordinate our pricing with any significant movements of this primary raw material.

As in the past, we will supply your company's pricing in your choice of electronic format: Excel[®] spreadsheet, Computers Unlimited[®] or GAWDA[®]. These files will be available to you beginning December 1, 2006. Contact Al Groth (agroth@esab.com) or (717) 630-3476 for more information on this program or to request your electronic pricing file.

Your local ESAB Territory Sales Manager will be in contact with you to address any specific questions that you have on this change.

Best Regards,

Mark J. Elender

GEN-26518 11/2006

Equipment

411 S. Ebenezer Rd.
P.O. Box 100545
Florence, SC 29501-0545

Ph. (843) 669-4411
Fax (843)-664-4258

Consumables

801 Wilson Avenue
P.O. Box 517
Hanover, PA 17331

Ph. (717) 637-8911
Fax (717) 637-9859